

How to Increase Your Home's Value in a Flash

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Jason Watts – 08Feb17

How does an extra 1-4% in value sound to you?

By replacing your garage door, this is possible, per a nationwide study by Stratamark Research. Many people think that the garage door is considered part of the background of a home, which couldn't be further from the truth.

Differentiating your home's front façade from the rest of the neighborhood can make all the difference in the world in a tough housing market, & it is guaranteed to give the Jones' something to talk about! 71% of homeowners surveyed believed that their door replacement increased their home's value.

Nationwide real estate agents were shown “before” and “after” photos of houses upgraded with new, stylish garage doors. The list price of the home was increased as much as 4 percent. That means a \$1800+ investment in a new garage door could raise the sale value of your home by as much as \$6,000 if you’re selling a \$150,000 home! Typical installation time can run from 2-5 hours, professionally installed.

There are many factors taken into consideration as far as materials, sizes, styles, finishes, & if needed – wind or insulation ratings. A relatively small percentage of Americans use their garages to park their vehicles, so if you are using it as an extra bedroom, an insulated door may be the right fit. Due to a surge in innovation, there are many options available today that weren’t 10 yrs ago. Prices start around \$500, and can reach several thousand dollars.

We do not recommend that you install the door yourself, as it may not be installed within code compliance, may be unsafe, or void the manufacturer’s warranty. No worries! That’s what your local professionals are for. Feel free to come and see some of our literature and material samples, or call to schedule an estimate.

Premium Chain Drive Opener



Featuring the Liftmaster 8365 Premium Chain Drive Opener

With its rugged reliability and exceptional all-around performance, the 8365 1/2 HP AC Chain Drive Garage Door Opener is the perfect choice if you want enhanced style, reliability, and the performance attributes of our best-selling drive system ever. It includes 2 remote controls and a keyless entry along with the standard inside wall control and safety sensors.

- Confidently know what's going on at home with MyQ® Technology. It lets you monitor and control your Garage Door Opener and home lighting from anywhere (when paired with the Internet Gateway).
- Receive email or text alerts so you always know the status of your garage door and home lighting.
- Download the MyQ® mobile app for free. No annual activation fee required.
- Compatible with HomeLink®.
- Requires 828LM MyQ Internet Gateway to connect to MyQ Smartphone App.
- Rely on durable and powerful performance with our P3 Motors™, which are specifically built for use in Garage Door Openers.
- Appreciate years of reliable, maintenance-free service from our industrial-strength Chain Drive System.
- Consume up to 75% less power in standby mode.
- Have peace of mind with our Lifetime motor and one-year parts warranties

Liftmaster's February Promotional Giveaway



NEVER COME HOME TO A DARK HOUSE.

No one likes coming home to a dark house. With 2 FREE Remote Light Controls and your new LiftMaster Garage Door Opener, you'll be able to control home lighting right from your smartphone – now there's always a light on when you arrive home. Plus, if you purchase Garage Door Opener Models 8550W, 8587W, 8557W, 8360W, and 8355W by 2/28/17, we'll sweeten the offer even more with a FREE Garage Door and Gate Monitor. It alerts you when you left your garage door or gate open and lets you close it from inside your home.

Learn More

Liftmaster Opener Featuring Built in Wi-Fi



The all new 8550W Belt drive opener from Liftmaster now features built in Wi-Fi eliminating the need for extra devices. The system is very simple to connect to your home's Wi-Fi and the App is free for iPhone and Android users. Control your garage door from anywhere using the

secure App on your smartphone or on the Liftmaster website.

Know when your door is left open and close it with a swipe of your finger. This model also features an included back up battery, a smart wall control with digital display and the new Timer-To-Close features. The Timer-To-Close can be set to automatically close your door for you after 1-5 minutes so you never have to worry about forgetting to close your door again.

Contact our office for pricing on this model.

How Do You Know When It Is Time To Replace Your Garage Door?



Raynor dealers see and solve a lot of problems with garage doors, often without replacing them. But sometimes after years of hard use, doors have simply suffered too much wear and tear. There may be some safety issues as well. If you are wondering if you should attempt to have your door repaired or replaced, here are some tips for knowing when it is definitely “time” for replacement.

If your garage door could talk

It’s only natural that a garage door will pick up a few dings and dents over the years. If it could speak for itself, it may say that we all wouldn’t look so good if we had kids from three different homeowners using us as a baseball backstop or if we’ve had careless drivers get a little too close, too many times, with their bumpers.

These types of problems are often cosmetic and may be corrected, or at least masked fairly easily, with a fresh coat of paint. To determine if replacing your door for primarily cosmetic reasons is worth it, try our Design-A-Door visualizer to see how some of the newer door styles from Raynor might look on your home. Studies show that aesthetics is the No. 1 reason why a homeowner embarks on a home improvement project, so you may decide that enhanced curb appeal is more than

enough reason for an update.

CHECKLIST: You might want to replace if...

- You are unhappy with the overall appearance
- You are moving in near future and wish to update home resale appeal
- Your current door lacks modern features: poorly insulated, sections can pinch fingers, door doesn't reverse on contact with an object and generally doesn't have other updated functions

Telltale signs your door is beyond fixing

Along with cosmetic issues or an obvious condition like the door simply won't operate and will need a new opener, there are some important functional matters about the door itself that you can easily check to help you decide if you should ask for "Sales" or "Service" when you call your Raynor dealer.

1. Broken sections

Splintered sections on wood doors and missing parts are easy to spot. Also check for these clues that your door should be replaced.

Problems:

- Loose or missing insert panels
- Deformed or badly dented sections that cause the door to fit poorly in the opening
- Rotted wood (on wood doors) with loose or missing hinges and rollers; screws no longer firmly attached
- Damaged lower section causing the door to sit unevenly on the floor
- Misaligned panels



Problems like these definitely affect the door's structural integrity and can also be an open invitation for rodents, insects or even burglars (not necessarily in order of preference!).

You may be able to have your Raynor dealer replace a broken section if the door model is still being manufactured. But if your door is quite old or there is more extensive damage, it is likely that it will make more sense to replace it.

2. Excessive vibration



When you open and close the door, does it shimmy and shake (even without lively dance music playing)? That can be a sign of a host of problems affecting how the door moves on its tracks.

Problems:

- Rollers may be rusted and are no longer turning smoothly
- One or more rollers have popped out of the tracks
- Springs and cables may be broken or out of adjustment on one or both sides
- The door has broken or loose hinges, causing the door to

be out of square and unstable as it follows the tracks.

3. Noisy operation



For some of the same reasons as above, you may notice that your door is getting louder as it is opened and closed. Other possible causes:

- Rollers and hinges haven't been lubricated
- Uneven side-to-side tension on the door
- Worn shaft bearings on the opener

4. Safety eyes not functioning

While non-working photo eye sensors may not necessarily be the reason to replace your door or opener, they are critical to the safety of your family. If you think the sensors aren't doing their job, they should be checked and corrected by a Raynor garage door professional right away. The purpose of the sensors is to prevent the door from closing if something or someone is in the door opening.

How to tell if the sensors aren't working:

- When you press the remote, your door will begin to close even when there is an obstruction placed in the opening between the sensors. Test this by putting a garbage can or other object in the sensor path.
- The LED sensor lights are not on. Check to be sure they are both clean and are glowing. If one or both LED's are

not illuminated, there may be an alignment problem or damage. Try adjusting them slightly with your hand. If they come back on, the safety beam should be working again. Retest as described above.

5. Poor security – door can be broken into easily

Older doors could be easier for intruders to force open. To keep your family safe and to protect your possessions, a new garage door and opener can be a strong line of defense. Equipped with latest safety features, a new door system adds multi-layered security of stronger panels and hardware, openers with fresh drive gears and new security coding that is tougher for uninvited guests to defeat.

Security checklist:

- Panels fit snugly in the opening and can't be spread easily from the frame to expose side latches or the top trolley release
- Door can't be opened easily with moderate force

Source:

<http://blog.raynor.com/repair-or-replace-your-garage-door>

**Doorways Owner Don and
Manager Tharion getting
certified through IDEA**



Here is owner Donald Ishee (in the blue shirt) and Manager Tharion Cuevas (gray shirt) taking their test with the IDEA to be Commercial Rolling Door Certified. They both passed! ☐

Posted by Doorways, Inc. on Thursday, July 2, 2015

Super Tech Day



The last Friday of June is recognized by the International Door Association as "SuperTech Day!". This is a day for companies in the garage and rollup door industry to recognize hard working technicians and show appreciation for their efforts. This past Friday Doorways celebrated with some biscuits for breakfast, a personalized cake and a little something extra for each technician. A shout out to all the hardworking door technicians: "You are truly appreciated and keep up the great work!"

Control Your Garage Door From Anywhere- MyQ Upgrade Kit

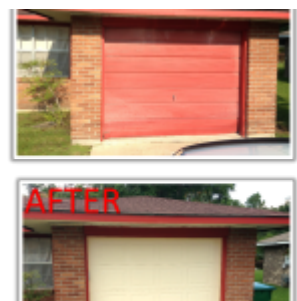


Now, any Chamberlain, Craftsman, and LiftMaster® garage door opener manufactured since 1998 can be controlled with your smartphone, tablet or computer thanks to the new 888LM MyQ® Control Panel and the 828LM LiftMaster® Internet Gateway. The new 888LM control panel takes the place of your old wall console adding new MyQ technology. After pairing the system with the 888LM control and registering the free smartphone app you will be able to control your garage door from anywhere.

The free secure app will send text alerts to your smart phone when the door opens and closes and allows you full control of the door from wherever you are located. If you don't have a smart phone, Liftmaster also offers control through www.myliftmaster.com through any web browser. This upgrade kit is very simple to set up even if you are not familiar with networking. Check out some of the other MyQ products that are compatible with this system.

Before And After Images

Here are some before and after shots of some of our installs both doors and shutters.





Doorways Blog

Welcome to our blog! We are just getting started with it so please be patient as content is added. And you can always check us out on other social media including: facebook, pinterest and google plus.